



237 Melville Street Saskatoon SK S7J 5H7
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www.roadexservices.com

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SINGLE TRUCK INFO
RE: FLEET #1

Thank you for your interest in Roadex Services. Roadex has been in the RV specialized hauling business for over 18 years and strives to be the best.

EQUIPMENT REQUIREMENTS

You would require: stone (mud) flaps overlapping across the complete back that extends about 1 1/2" on each side to catch the stones from the wheel wells; electric brake controller; stabilizer bar (1100 lb)/equalizer hitch (12,000 lb); and, a 2 5/16" & 2" ball. It is also highly recommended that you purchase a 80-100 gallon auxiliary fuel tank. It is important that the fuel tank be completely flush with the truck box so that it will not be in the way of the 5th wheel when turning. The recommended fifth wheel would be a 16,000 -18,000 pound with an adjustment slide. You will also need an extra battery with top mount stud terminals for the RV in tow and a torque wrench capable of 150 lbs torque for the lug nuts on the RV.

ABOUT THE BUSINESS

You would be hauling up to 39' travel trailers or 38' 5th wheel RVs that would max. out at about 14,000 lbs. Most manufacturers will state that a 1 ton is equipped to handle either 10,500 or 12,500 lbs. None of our 1 tons have had any problems with the maximum weight RVs. The majority of the RVs that you would be hauling would be between 27' to the above-mentioned maximum lengths.

Approximately 70% of the RV's we haul come out of the Indiana area and go to Alberta. The rest are delivered throughout North America. We have two seasons – busy season and a slow season. During the busy season, if you could go 24/7, Roadex can keep you going on unlimited trips. During the slow season, out of the east the worst scenario would be one/two trips a month; out of the west, two/three trips. What we suggest is that if you are purchasing a vehicle that you keep your monthly payments to \$900 - \$1000 so that it will be easier to manage. Our suggestion is also to put away funds in the busy season to make up for the slow season that you know will be coming in the fall.

Out of Indiana, the average trip to Alberta is 1750 LOADED miles. By stating that this is the average trip, keep in mind that some trips can be much shorter, some longer. This is an overall average distance. At \$1.44 a LOADED mile, averaging 5 trips a month comes to an approximate gross income of \$12,600.00

EXPENSES

Start-Up Expenses

Approx \$2,600.00.	for annual plates through SGI (Sk Government Insurance. You would be plated commercially under Roadex as you would be operating under Roadex authorities & insurance)
\$ 200.00	Roadex decal package
<u>\$ 100.00</u>	Pro-rating/set-up fee
=	\$3050.00

We ask that when you come to Saskatoon for an interview, in the event that we are all in agreement that you will begin employment with Roadex, that you leave a \$1000 down-payment towards your start-up costs. The remainder of the start-up costs will be deducted from your statement.

Monthly expenses are approx. \$650.00 for liability and cargo insurance. This would give you a \$700.00 deductible on your truck and a \$500.00 deductible on the trailer you are hauling with \$2, 200, 000.00 liability coverage. Other monthly expenses will be: WCB -a flat rate of \$72.50, Administration fee - \$25.00 and fuel (optional). We use SuperPass and Shell cards, which are an option to you. There is a 3% Administration charge for the use of the cards but what you need to know is that you would be saving up to 10 cents per liter on Canadian fuel by using our cards.

Once your plates arrive, you would be brought in for an orientation. Thereafter, for your maiden voyage, you are sent with a veteran driver to help show you the ropes. You would be on your own trip, as would they; you'd just be traveling together.

With all that said and done I hope to have provided you with all of the information that you will require to make a sound decision. We do require that you attend Roadex for a personal interview. It would be suggested that you scout out your vehicle and before signing on the dotted line, check with us that the vehicle is suitable. Also before signing on the dotted line, that is when we would conduct an interview.

With the rise in fuel prices, Roadex Services is currently paying an additional 23% of gross revenue for fuel subsidy to the owner-operators. Example: rate per mile @ \$1.17 X 23% fuel surcharge = additional \$0.27 per mile for a total of \$1.44 per loaded mile. This fuel surcharge is monitored and adjusted to protect the owner-operator from rising fuel costs.

If you have any further questions please call us toll free at 1-800-867-6233 or email us at mail@roadexservices.com.

Thank You

ONE TON ACCESSORIES

- 18,000 LB FIFTH WHEEL HITCH
- CLASS II RECEIVER HITCH
- FULL SIZE MUD FLAPS – TO PREVENT STONE DAMAGE TO TRAILERS
- EQUALIZER HITCH ASSY., 2 5/16 – 10,000 BALL
- AUXILLARY FUEL TANK (SUGGEST) 80-100 U.S. GALLONS
- TORQUE WRENCH, 1/2" + 13/16" SOCKETS
- PLASTIC TIE-WRAPS
- BASIC HAND TOOLS
- BACK-UP BATTERY WITH CASE TOP POSTS WING NUT - 12 VOLT FOR TRAILERS
- BRAKE CONTROLLER REQUIRED P3 (BY TEKONSHA) COST APPROX \$225.00
- AS A LOT OF TRAILERS ARE GOING TO ELECTRIC OVER HYDRAULIC



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Roadex One-ton Fleet

What Does Roadex Services Ltd. Offer You?

- ✓ Reputation for excellence since 1991
- ✓ Established customer base
- ✓ US in-transit bonded carrier
- ✓ \$1.38 / \$1.44 Per loaded mile*
- ✓ Paid \$30.00 for washing your unit before delivery
- ✓ Fixed mileage rates
- ✓ Paid twice per month with direct deposit into your account
- ✓ Paid Health and Dental benefits program
- ✓ Fuel cards with discounted fuel programs
- ✓ Computerized first in, first out dispatch
- ✓ Average of 6 day round trips
- ✓ Monitored fuel surcharge paid*
- ✓ 11 months consecutive not at fault claim 12th month of insurance paid by Roadex

Roadex Services Requirements

- ✓ Must have a clean, well maintained, diesel one-ton with current safety certificate
- ✓ Must be at least 21 years of age
- ✓ No more than 3 moving or accident violations in the past three years
- ✓ Must provide current abstract with application
- ✓ Must have a clean criminal record (VERY IMPORTANT)
- ✓ Must have a valid PASSPORT.
- ✓ Cell phone with N. America rate plan

***Qualities Roadex looks for in their one-tons:** Diesel, Extended/Crew Cab, Long box, Dual Wheels, Preferably Automatic Transmission, Newer model preferred, 18,000 lb. fifth wheel and adjustable receiver hitch.

Check us out on our web site at www.roadexservices.com